



**Cloud FinOps Service  
for Microsoft Azure by  
DXC Technology**



Cloud cost transparency and accountability have become focal points for many organisations worldwide; however, 61.8% of respondents say they're still navigating the 'crawl' stage of their maturity journey.








*The State of FinOps  
2023 Survey*

## Cloud FinOps Service for Microsoft Azure by DXC Technology

### Why DXC?

At DXC, we harness our deep-seated understanding of cloud technology to enable, and fast-track, FinOps adoption for large-scale enterprises. Leveraging our talented team, refined processes, and advanced tools, we work tirelessly to build value fast.

#### Our recognised expertise

-  Solutions Partner for Infrastructure (Azure)
-  Solutions Partner for Data and AI (Azure)
-  Solutions Partner for Digital and App Innovation (Azure)
-  Solutions Partner for Business Applications
-  Solutions Partner for Modern Work
-  Solutions Partner for Security
-  Solutions Partner for Microsoft Cloud



#### Tailored solutions

We offer bespoke solutions to organisations at all maturity levels. Our approach focuses on enhancing transparency over cloud costs and promoting cost accountability. These customised strategies let you understand your expenses better and manage them effectively.



#### Robust cloud management

Our extensive experience with major cloud service platform providers has given us robust practices for managing the cloud. We have the knowledge and skills to optimise your costs while maximising the cloud's value.



#### Track record and skills

We pride ourselves on our proven track record and the technical expertise we bring to the table. Our team is well-equipped and trusted to help customers tackle their specific cloud-related challenges, ensuring they derive the most value from their cloud investments.



#### Strategic partnerships

Our strategic partnerships with leading companies in cloud financial management let us deliver a diverse suite of offerings. With these tools at our disposal, we offer insights and the ability to act on these insights, producing sustainable savings for our customers.

Organisations that use FinOps effectively can reduce cloud costs by as much as 20 to 30%.

*McKinsey Insights 2023*

# Unleash the financial power of your cloud with DXC's Cloud FinOps for Microsoft Azure

## Overcoming the challenges of cloud financial management

In a world where the cloud is integral to every business operation, the challenge is to manage costs effectively without compromising flexibility and innovation. DXC's Cloud FinOps Service for Microsoft Azure offers a new way forward.

## What is Cloud FinOps?

Cloud is critical for every business, but it operates on a fundamentally different consumption model compared to traditional data centres.

Challenges of cloud infrastructure:

- **Decentralised:** engineers siloed from finance and procurement are empowered to commit the company to spend.
- **Variable:** variable cloud spend replaces data centre/fixed cost spend.
- **Scalable:** instant access to resources enables innovation, but often results in overprovisioning.

Cloud FinOps is not just an operating model, but a culture of financial accountability, empowering businesses to manage variable cloud spend effectively. It bridges the gap between IT, finance, and business leadership teams to achieve maximum business value and make data-driven spending decisions.

## The Cloud FinOps operating model



### Inform

gain visibility into cloud cost and allocation to create shared accountability by showing teams what they're spending and why.



### Optimise

empower teams to take the right optimisation actions aligned with your goals.



### Operate

define shared IT, finance, and business leadership goals to focus and scale operational efforts through continuous improvement.

**Embrace DXC's Cloud FinOps Service to optimise speed, cost, and quality, whilst gaining total control over your cloud spend.**



# Introducing Cloud FinOps for Microsoft Azure by DXC Technology

## The solution you need for effective cloud management

DXC Technology has developed the Cloud FinOps Service for Microsoft Azure to empower businesses with the tools and expertise they need to optimise cloud costs and enhance financial transparency.

### Our offering

- DXC can enable and accelerate Cloud FinOps adoption for customers by providing the people, processes, and tools to generate value rapidly
- DXC has tailored solutions for any level of organisational maturity, giving customers cost transparency and accountability
- DXC provides services that can identify, recommend, and then implement savings.

### DXC differentiators



#### Our independence

we offer a range of industry-leading toolsets based on customer needs.



#### Our competency

enterprise IT financial experts, hands-on tooling principals, and cloud operations specialists with real-world practical experience.



#### Our partnerships

strong partnerships with Microsoft and other key players in the Cloud FinOps space with the capability to provide customised extensions.

### Why Cloud FinOps?



**Gain visibility** into who is spending what in the cloud.



Provide **technical and financial insight** for decision-making based on business value.



**Optimise resource utilisation** to achieve quick wins.



Achieving **continuous improvement** through tooling and best practice cloud financial management.



**Regain control of your cloud costs** to drive efficiency with improved agility and reduced financial risk.

# DXC Technology and Microsoft partnership

DXC and Microsoft are leading the charge in the data revolution. As global strategic partners for over 30 years, we modernise solutions to connect people, data, and processes with tangible business results across Microsoft Azure, Workplace Modernisation (Microsoft 365), and Business Applications Modernisation (Dynamics 365 and Power Platform) so customers can focus on what they do best.



**30+ years of strategic partnership**



**US\$4B+ Microsoft-based revenue annually in DXC**



**US\$50M+ annual investment in partnership**



**#1 Dynamics 365 partner in ANZ**



**124% YoY growth in Azure consumption**



**#1 Azure CSP Consumption partner in ANZ**



**20,000+ Microsoft-trained DXC professionals**



**11,000+ Microsoft certifications**



**#1 partner for Teams based on monthly active usage**



**2023 Microsoft Partner of the Year Award - Finalist in "Migration to Azure" category**

## About Cloud FinOps for Microsoft Azure by DXC Technology

As a prominent provider of cloud financial management solutions, Cloud FinOps Service by DXC Technology is purpose-built for Microsoft Azure, demonstrating our dynamic technological leadership in delivering cloud cost solutions. Our service showcases an extensive range of capabilities around Azure's comprehensive suite of applications, platform services, and engineered systems. Our expertise in cloud cost management and our commitment to delivering value to our customers have earned us a distinguished position in the field.

We stand as a dominant force in the FinOps space, globally acknowledged for our proficiency and skills. We are certified across all aspects of cloud financial management, reflecting our dedication to creating and delivering robust, effective solutions for businesses of all sizes. With DXC's Cloud FinOps Service, you not only gain a partner, but also a vanguard in your journey towards mastering cloud financial management.

**Experience financial accountability to variable spend in the cloud with Cloud FinOps and DXC Technology.**

**Email [anz-finops@dxc.com](mailto:anz-finops@dxc.com) for more information.**



**Get the insights that matter.**



### About DXC Technology

DXC Technology (NYSE: DXC) helps global companies run their mission-critical systems and operations while modernising IT, optimising data architectures, and ensuring security and scalability across public, private, and hybrid clouds. The world's largest companies and public sector organisations trust DXC to deploy services to drive new levels of performance, competitiveness, and customer experience across their IT estates. Learn more about how we deliver excellence for our customers and colleagues at [DXC.com](https://www.dxc.com).