![DXC Technology logo]

DXC Enterprise Applications Practices

Transforming business, every day with enterprise applications

When our customers want to transform their business, they turn to us.

DXC Technology's Enterprise Applications Practices help customers develop, integrate, implement and manage enterprise applications, including SAP, Oracle, Microsoft, ServiceNow and Salesforce.

Our Practices are part of the DXC Enterprise Applications and SaaS offerings, which sit within DXC's Enterprise Technology Stack; surrounded and supported by more than 130,000 colleagues globally, with a track record of delivering and modernising the world's most mission-critical IT systems.

Our customer engagement is based the important focus areas that we know drive sustainable business improvements and maximise application value.

These guiding principles transcend individual technologies. They are business outcomes that link directly to our customers' strategic intent and plans.

We use these principles to rethink enterprise applications and deliver services and solutions to simplify, modernise, accelerate and reimagine your business transformation.

Simplify

Simplify IT platforms and remove complexity to help operations run more efficiently, drive out costs and remove technical debt.

Modernise

Modernise to reduce risk and optimise all levels of engagement, in order to be more agile and resilient in uncertain times.

Accelerate

Accelerate to shorten time-to-deliver, drive process improvements, allow rapid business growth, and improve employee and customer experiences.

Reimagine

Reimagine and examine new possibilities in response to changed business rules with innovation from the ground up and the top down.

Microsoft

SAP Platinum Partner

salesforce

ORACLE®

servicenow

DXC has a strong heritage of delivering innovative solutions

We bring global experience, a balance sheet that can underwrite the largest and most complex programs, and a commitment to delivering business outcomes.

For our customers, technology is a means to an end. It's for that reason that we build meaningful, long-term relationships with our customers and our technology partners.

We know that innovation is constant, business challenges and opportunities are in flux, and technology-informed, business-centric advice has a currency of its own.

Reference customers

Our customers are our advocates and can be found across every sector. We strive to understand their transformation requirements and work closely with them to solve their business, technology and industry-specific challenges. We invest in our customers' success, resulting in many long-term relationships with organisations who value our ongoing advice, continuous support of core business applications, system upgrades, and our technology roadmap planning.

Long-term commitment

The backbone of our practices are the many loyal, long-term employees who have built their careers within applications. Experts in their field, our teams have 'skin in the game', live our DXC values, are accountable, and strive to deliver outcomes that drive customer excellence.

IP, accelerators and innovation

Our customers benefit from access to our industry and business-case specific IP, process and technology accelerators, which have been developed and enhanced from years of experience.

These unique solutions and services take the form of industry and business life-cycle specific discovery, and consulting methodologies; accelerators that de-risk projects and shorten implementation timeframes; and powerful business intelligence and automation tools that deliver actionable intelligence and faster time to value.

Heritage

Each practice has been aligned to a specific enterprise application technology since their inception. In many cases, they were amongst the first to implement these technologies at scale in region. As a result, we have more experience, process maturity and technical know-how than most.

Simplify　　**Modernise**　　**Accelerate**　　**Reimagine**
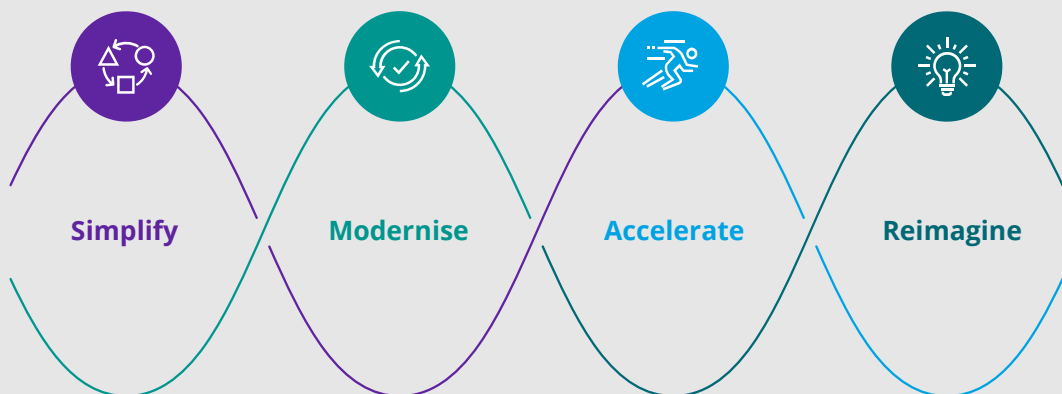
Simplify digital transformation

Removing complexity within our customers' businesses is a critical foundation for digital transformation. In doing this, we help build organisations that are agile and can respond efficiently and effectively to changes in the market.

Having a clear view of the skills and capabilities within your organisation can ensure you deliver the most value to your customers and your business overall. Organisations that can successfully tackle complexity within their business will emerge with a clear competitive advantage.

Our Enterprise Applications Practices can simplify your business.

We understand highly complex business models and the need to simplify business processes by leveraging engines of innovation, such as the cloud, to achieve this.

Our flexible approach ensures transformation success for our customers. We draw on years of experience solving similar problems across multiple industries and account for strategic, operational, financial, and technical considerations and dependencies.

"When our five-year strategy is complete, we'll be completely cloud-based with no reliance on ageing hardware with all the associated costs and teams. And we'll be a highly disciplined business. We'll know the status of our business daily and will be able to make data-based decisions based on accurate insights. The recent work we're doing with Microsoft and DXC is also enabling us to explore Industry 4.0 principles, which has the potential to revolutionise our business and go-to-market model."

Pravin Singh,
Chief Information Officer,
tna solutions

Project: Simplified operations by standardising on Microsoft Cloud and Microsoft Dynamics 365.

Link to case study

"We relied heavily on DXC to deliver the solution architecture and functional expertise to match the SAP solution with TasNetworks' requirements. Our business case identified business benefits of going to the SAP platform of about AUD68 million in quantifiable benefits. We are currently on track to deliver or exceed that."

Lance Balcombe,
Chief Executive Officer,
TasNetworks

Project: Simplified by implementing digital core SAP S/4HANA, SAP Cloud Ariba, Concur and SuccessFactors.

Link to case study

"ServiceNow has made everyone's life a lot easier. It gives us clear audit trails and process flows. And DXC has really ensured the scalability of the platform and low maintenance requirements. We couldn't have done half as much without them. They've set very high standards for all the other companies we deal with. "

Lucy Armstrong,
Systems manager,
Independent Purchasing
Company Australasia

Project: Simplified by leveraging ServiceNow's self-service functionality and licensing structure.

Link to case study

Modernise digital transformation

To be successful in today's digital world, you need to remain ahead of the competition. Focusing on your customers' needs and meeting their business goals will ensure you attain that competitive edge.

Identifying more efficient, data-driven ways of operating at every level within your business ensures you create momentum and the beneficial outcomes required now and into the future.

DXC and our Applications Practices know how to guide customers through their transformation journey.

We understand how to modernise and optimise applications and IT environments, using a whole-of-business approach to create highly scalable and flexible, future-proofed environments.

With an ecosystem of strategic partners to draw from, within region and globally, we strengthen your business resilience and improve operational agility—enabling you to respond rapidly to changing business and regulatory needs.

"We didn't just want a vendor to implement ServiceNow and walk away. We wanted added value through ongoing managed services and the ability to sustain a long-term relationship to support us through our journey beyond implementation—that's where DXC excelled."

Robert Parlane,
Technology Support Supervisor, MediaWorks

Project: Modernised with a ServiceNow ITSM solution and ongoing ServiceNow managed services.

Link to case study

"CES invested heavily to create a cloud-first platform that meets our needs. DXC continually leveraged its exemplary product knowledge, strong delivery network, and support teams to deliver a robust, innovative, and high-quality solution."

James Elvin,
IT Director,
Container Exchange Services

Project: Modernised with a purpose-built digital platform/cloud solution Oracle Cloud ERP, Oracle Cloud Finance, Oracle Portal – Saas, IaaS, PaaS.

Link to case study

"As we embarked on an internal transformation, we found that IR needed to retire a lot of legacy systems and processes and introduce modern applications that would enable our finance team to function better. We also had to simplify our business processes, work seamlessly across the globe and have a single source of truth in the business. And, we wanted to move to the cloud to help us collaborate and work together in the future."

Naheen Mahbub,
Group Financial Controller,
IR

Project: Modernised legacy applications with a cloud upgrade to Microsoft Dynamics 365

Link to case study

Accelerate digital transformation

The need for organisations to build scalability, speed and agility within their business has never been more acute.

Whatever stage you are at in your transformation journey, enhancing operations and capabilities with digital tools and proven methodologies will improve the customer and partner engagement that is paramount to success.

DXC Enterprise Applications Practices accelerate business processes using proven and repeatable methods that reduce project risk and improve business outcomes, supported by robust project governance and trusted industry models.

We manage and optimise your transformation journey, ensuring it is simple, at speed and low risk: leveraging our suite of regional and global applications partners and tools that support migration and automation.
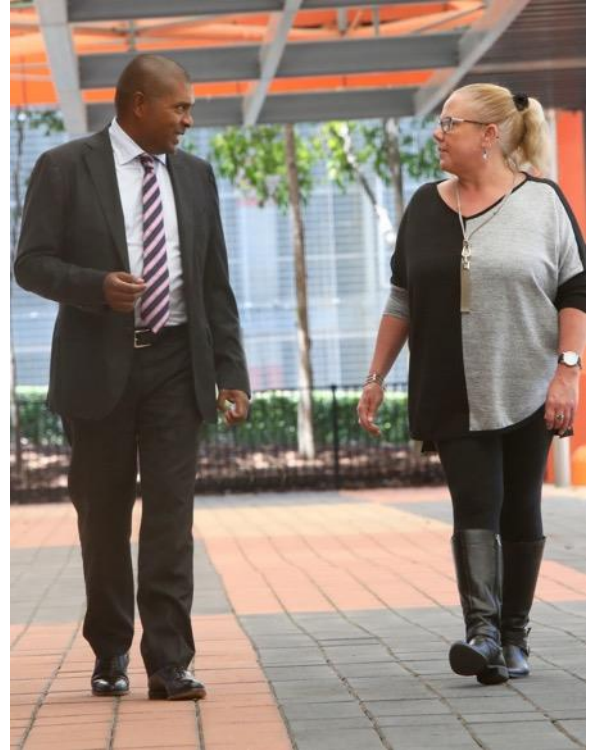
"The solution allows us to see how the university is performing at any given time and helps us respond quickly. The education sector faces significant change—including the way we provision and work. We now have a system that can adapt to changing business needs so we're confident our processes can change, and the system will cope."

Grant Gullery,
FMIS Manager,
Victoria University of Wellington

Project: DXC Accelerate Template for Higher Education and Oracle EPM Cloud Planning for integrated planning, budgeting and forecasting.

Link to case study

"One of the key learnings for Jemena was to provide extended adoption and embedment support by retaining specialist SAP MRS support on-site to help users with the transition. We are committed to the solution, because we can see the long-term benefits, but that will only happen if we make it easy for our workforce to transition to the new digital system. It also ensures we modify the design of the next rollout based on the real-life learnings of the previous deployment."

Erik Knol,
Asset and Service Manager,
Jemena

Project: Implemented SAP Multi Resource Scheduling (MRS) solution to digitise maintenance and work assignments.

Link to case study

"We recently engaged DXC for a Salesforce Marketing Cloud (SFMC) implementation and we were delighted with the process and the outcome."

Josh Briffiths,
Group Manager, marketing automation,
nib Health Funds Limited

Project: Implementation of Salesforce Marketing Cloud resulted in 50-60% time savings, and nib staff are now more confident to use the platform and can do so at speed.

Link to case study

Reimagine digital transformation

Transformation is about reimagining your entire business model. Reconsidering how your business operates and embracing new digital capabilities can empower your organisation to be more resilient and agile.

DXC's forward-thinking approach challenges our customers to identify new and improved ways to operate, providing expert guidance, comprehensive analysis and industry-led insights.

As a trusted advisor, our Enterprise Applications Practices adopt a holistic view of your business based on our experience running some of the world's largest and most complex critical business systems. We execute strategies that are actionable and directly aligned to your business priorities.

"The whole online approach has been a major business transformation for us. The Spotlight business has never had an e-commerce site before, so it's been an exciting learning curve. The SAP Commerce platform has been easy to use for our staff and smooth to operate on."

Peter Aarons
IT Project Manager,
Spotlight

Project: Implementation of multi-site, multi-country SAP e-Commerce platform integrated to SAP ERP to support over 60,000 products online.

Link to case study

"Despite the complexity of the challenges addressed, the team was able to provide clarity and guidance to help us focus on the right things at the right time. The turn around time was particularly fast, taking less than two months for the full implementation and integration."

Kate Cornick
Chief Executive Officer,
LaunchVic

Project: Implementation of Salesforce CRM and Salesforce Marketing Cloud (Multichannel Marketing Automation).

Link to case study

"With Dynamics 365, we can map great technology to outstanding business processes that will help us continue to expand our markets and adopt new business models. Everyone benefits from that. The company benefits, the customer benefits—it's a win-win for all."

Matt Keays,
Chief Operating Officer,
Michael Hill Jewellers

Project: Reimagined retail from point of sale to online store with Microsoft Dynamics 365 Finance, Operations & Retail with POS and Power BI.

Link to case study

Enterprise Applications approached differently

The way our DXC Enterprise Applications Practices are structured, how they operate and how they consistently deliver is different. We offer

Shared risk and executive-level engagement

Transformation and modernisation programs can be complex and carry inherent risk, even when all known elements are mitigated. Our long-term customer partnership model and willingness to agree to business outcomes (not just technical milestones) means we share risk. That's also why our executives remain close to major projects and focus on understanding our customers' business imperatives and how best we can align to them for the long term.

Technology specific and application specialists

Unlike many of our competitors, our Applications Practices maintain their own rosters of highly certified applications consultants and specialists, who actively shape our technical response to customers based on agreed business requirements. This means the ideas, architectures and program plans we put forward are grounded in real-world experience and proven outcomes.

Deliver at all levels of the enterprise

Our years of service and approach—supporting customers who want to standardise business applications, associated workflows and processes across the enterprise—is tried and tested. Customers can rest assured, our Enterprise Applications Practices are highly experienced in coordinating and delivering projects across departments and borders: ensuring consistent, enterprise-wide transformation and outcomes.

Cross-practice connections to deliver coordinated outcomes in multi-application environments

No enterprise relies on just one application. Often, there are many interdependencies, connected processes and legacy custom developments that need to be considered carefully before changes are made.

Our Enterprise Applications Practices model provides the ability to expertly coordinate planning and delivery of work across multiple enterprise applications. We understand the importance of de-risking complex projects that can often be complicated by diverse environments.

Our teams also ensure application value is maximised by improving integration capabilities and reducing the points of friction between applications.

Partnership

Our teams are connected across all levels within the partner ecosystem. That means DXC customers get priority access, when needed, and can be assured a seat at the table. This is by virtue of DXC's long-term heritage as a key technology partner and respected member of the global partner alliance community.

Conclusion

To achieve transformation success, businesses need to go beyond taking existing operational processes and making them more efficient. Today, innovation across an organisation is being driven by new technology capabilities and customer expectations. Rethinking business models, products, target markets and customer experiences is a critical step in this process.

DXC Enterprise Applications Practices are built on a heritage of deep specialisation, strong vendor relationships, customer-centric business processes and hundreds of successful implementations. That's why organisations across the Asia Pacific region choose DXC as their partner of choice for enterprise applications.

We have the global strength, combined with locally-based, outcome-driven expertise, to empower your organisation with agility, operational insights and the competitive advantage required for today's changing market landscape.

For more information on how DXC Enterprise Applications Practices can help you harness the power of applications, contact the team today.

practices.apac@dxc.com
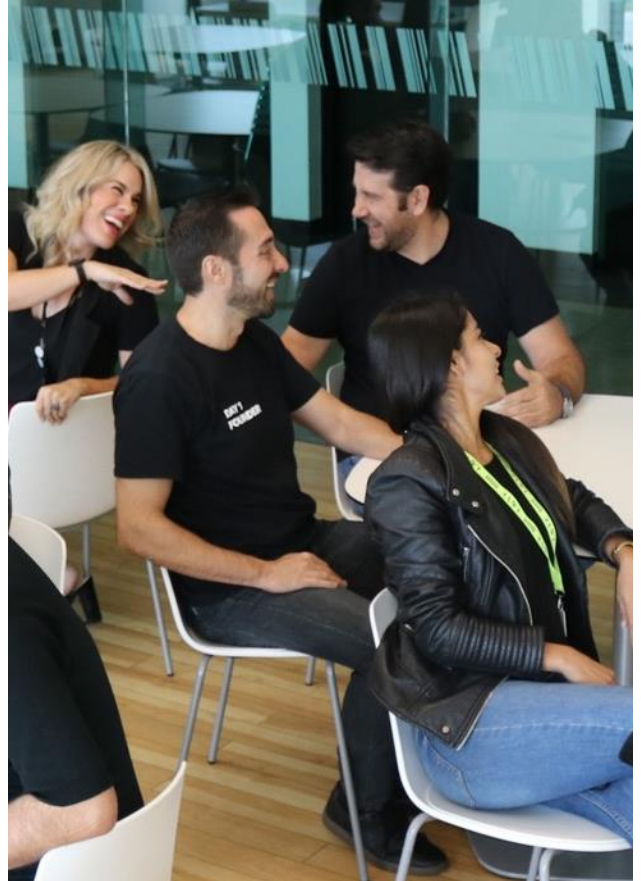
DXC Technology (NYSE: DXC) helps global companies run their mission critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds. The world's largest companies and public sector organizations trust DXC to deploy services across the Enterprise Technology Stack to drive new levels of performance, competitiveness, and customer experience. Learn more about how we deliver excellence for our customers and colleagues at DXC.com.